

*"World best commodity trader"*

DAEWOO LOGISTICS





# Introduction

*Established in June 1999, Daewoo Logistics Corp. has actively engaged in 3 PL businesses, focusing on logistics service for major importers and exporters. Selected as a logistics operator of Pusan Newport, Incheon International Airport and Incheon Southport Logistics Center, Daewoo Logistics Corp. is the leading company in the value-added logistics service. In the area of shipping, Daewoo Logistics Corp. has exerted its best efforts to develop new routes and has secured a sufficient number of liners in 2004.*

*Since 2006, we have pursued immense natural resources development projects such as maize plantations, oil palm plantations, coal mining and CDM (Clean Development Mechanism by Tokyo Protocol) by establishing a business corporation in Indonesia. Through many years of logistics experience, Daewoo Logistics Corp. provides customers with optimal logistics service, and contributes to the society through prospective investment in infrastructure and natural resources for the next generation.*

## Business Area

**LOGISTICS / SHIPPING / RESOURCES DEVELOPMENT / CDM / GENERAL TRADING / CONSTRUCTION**





## Brief History & Vision

*Without growth, we would be walking back down the steps where we put so much effort to climb. Sustainable growth is the true path to contributing to both the wealth of the society and the state. We will work hard to generate the highest values to our customers and our shareholder employees, and establish a management where everyone from inside or outside of the company would be overwhelmed with happiness and satisfaction. Our goal is to become the world's best commodity trader by implementing the spirit of innovation, challenge, creativity, and liberal tolerance in our company and contribute to the higher welfare of mankind.*

### 1999~2001

*Incorporated (June 1999) employee buyout from Daewoo Int'l  
Set up Busan Br.  
Set up Incheon Br.  
Set up Yangsan Br.*

### 2002~2004

*Acquired a license for transporting bonded goods.  
Set up Ulsan Br.  
Established D-logitech Ltd.*

### 2005~2006

*Launched Busan New port CFS Ltd.  
Set up Daewoo Logistics Indonesia.  
Set up the Busan Int'l distribution Logistics Ltd.  
Set up Hanjoong Logistics Corp.*

### 2007~2008

*Daewoo Logistics USA Corp. Ltd.  
Daewoo GTL Singapore PTE Ltd.  
Set up Shanghai Br.  
Set up Beijing Br.  
Set up Moscow Br.*



CEO **AHN, YONG NAM**

Majored in Law at KOREA University  
Director of Daewoo Corporation took charge of logistics division  
CEO of Daewoo Logistics Co. Ltd.  
CEO of Busan Newport CFS Co. Ltd.  
Incorporated Far Eastern Translogistics Corp. Key role of TSR development



# CEO MESSAGE

Daewoo Logistics Corp. has set up the foundation for a full-scale general logistics company in the 3 PL, shipping, warehousing, customs clearance and multimodal transport business with years of know-how accumulated by the overall operating logistics services. As we built bonded warehouse at Busan Newport and Incheon, we are providing value added logistics service and is in the progress of investing on logistics infra and fleet expansion. Establishing our branch in Indonesia we are accelerating in resources developments industries and also entering into the trading industry coordinately, from which we expect some significant synergy effect. Our company has taken pride in becoming an employee holding company and employee ownership association of which all members are united with strong commitment. With this spirit, we will be dedicated and committed to provide the most reliable and efficient service for customers with well-coordinated logistics infra, and revive as the world's best commodity trader contributing to the happiness of mankind.

CEO **AHN, YONG NAM**





# *Logistics*

*Daewoo Logistics Corp. is providing customers with integrated logistics service covering all ranges of domestic and foreign trade logistics including but not limited to inland transport, multimodal transport, 3 PL, logistics center and does its utmost ability to support satisfactory customer service.*



### 3PL

We are serving as a strategic partner to our customers for enhancing their competitiveness through comprehensive logistics system analysis and implementation of optimal logistics system (TO-BE). Seamless integration of such information systems as Order Management System (OMS), Import/Export Management System, Transportation Management System (TMS), Warehouse Management System (WMS), Customs Management System (CMS) make it possible for us to provide customers with real-time information, precise estimation of delivery, paving the way for comprehensive logistics service of overall SCM scope.



### Multimodal transport

In a bid to meet the current logistics trend, Daewoo Logistics Corp. Transports customer's cargo and freight to any destination around the world speedily, punctually with the help of well-coordinated network built through strategic partnership with renowned logistics specialists around the world. In order to meet customer's needs through adopting various transportation modes and business models, we are suggesting new logistics scheme, tightening the partnership with customers.



### Operation of Logistics center

Meeting the current logistics trend, we are providing various value-added logistics service in operating logistics centers, centering upon domestic logistics hubs. We are placing ours core competency upon fulfilling customer's needs in saving cost, and enhancing effectiveness by adopting Asset Hub Strategy with the center of port/airport and Non Asset Strategy at the same time.

### Inland transportation

Taking up more than 90% of domestic cargo transportation, inland transportation plays a pivotal role in overall logistic operation. We have performed various cargo transportation services processing container cargo, industrial goods, heavy cargo, parcel and package in all ranges of logistics service. We have also provided the best integrated logistics service for customers through utilizing systematic and scientific methods for curtailing transportation cost.



### Customs clearance

Acquiring the license for providing Customs Clearance Service in 1999, we have performed successfully in all procedures in clearing import/export cargo customs with experienced human resources having accumulated know-how by working closely with Incheon International Airport (IIA), Busan Branch office. In addition to supporting simple import/export customs clearances function, we are providing customers with real 'ONE STOP SERVICE' through supporting various such services as foreign exchange, cargo inspection, quarantine etc.

### Project cargo

We transport cars to major importing countries in North America, European, the Africa and Caribbean territories with the improvement of quality and brand image 'Made in Korea' Cars. Also, we are providing quality transportation service on such various cargo logistics on Equipment, Bus, and Heavy & Project Cargo. We have supplied customers with the most competitive cost 'DOOR TO DOOR' service in the industry with expert and global project plan execution, making it possible for us to provide customer service on demand without regard to cargo types and loading and unloading spaces.





# Shipping

*We have raised ourselves into a general Bulk and Car carrier, Tanker and Cement carrier. Our motto is to attend customers with "Safer, Speedier and more trustworthy Service" at any place around the world and try our best to secure safe and itemized service routes.*



### Bulk carrier

Bulk division, which is now grown up as one of leading parts of Daewoo Logistics Corp, has built up expertise as dry bulk carrier with about 60 vessels at any one time with the size of panamax, handymax and handy including MPP (Multi-Purpose).

We have provided steel liner services since 2006 which made an epoch to be a cornerstone of Korea's leading shipping company. In connection with ocean transportation we have established a Joint Venture at Koper, Slovenia with Posco to provide customer total and logistics services to Europe.

In order to meet customer's needs with utmost services and in depth knowledge our liner services have expanded to U.S Gulf Great Lakes, Middle East and India. Furthermore, worldwide transportation actives of general bulk cargoes such as iron ore, grain, coal and minerals are covered with areas including South America, Black Sea and Asia.



### Car carrier

Started Korean used car transportation bounding for middle-eastern countries in 2003, Daewoo Logistics Corp. is currently operating car carriers in various routes for transporting new and used cars such as passenger cars, trucks, buses and machineries. In order to fulfill customers' needs and requirements, we have served 'Door to Door Service' through integrated railway service of TSR, TCR, TMR and expanded areas.

### Tanker

We are currently operating CPP (Clean Petroleum Product) within South Asia covering Myanmar, Vietnam with Singapore as the hub. Furthermore we have ordered new building 2 chemical tankers about 9,000 DWT, which will be delivered in 2008 and 2009, and we are planning to introduce chemical tankers (10,000 - 15,000 DWT), MR, LR size product tankers and additional giant tanker to provide customers best quality transportation service with the help of the worldwide sales network.



### Cement carrier

We are currently operating cement carriers within the boundary of Korea, China, Japan and Taiwan. With years of cement transportation know-how, we have maintained a million tonnage transports on a yearly basis. In addition, with the help of cement carrier, we serve our customers with specialized and distinguished transportation service.





# Natural resources development

We have established "PT Daewoo Logistics Indonesia" in Indonesia for partaking in such natural resource development as Maize Plantation, Oil Palm Plantation, Coal Mining and CDM(Clean Development Mechanism by Tokyo protocol) PT Daewoo Logistics Indonesia has successfully secured a competitive edge at the leading group in the market and intended to maximize profit in the development.



## Oil palm plantation

Oil palm plantation is one of the major industries of Indonesia, and our vision is to be the leading palm plantation company in the world. Currently PT Daewoo Logistics Indonesia is actively developing several oil-palm estates across the country such as in South-Sumatra, Bangka-Belitung, Kalimantan and Papua. As we are developing the plantations in harmony with local community, we can achieve our vision in near future.

## Maize plantation

We have been successfully developing the first phase of maize plantation over 500ha in South Sulawesi and soon we are extending the area to Sumatra, Kalimantan and Maluku. Moreover, in cooperation with the local communities, we have gained a long term commitment of buying maize production all over Indonesia.



## Coal Mining

Daewoo logistics Corp. is trading coal mostly from Kalimantan. Daewoo Logistics Corp is surveying and developing its own mining sites in Kalimantan, Sumatra and Sulawesi. Supported by strong logistics system, we are in the front line of coal and natural resources players.

## CDM(Clean Development Mechanism by Tokyo protocol)

Daewoo logistics Corp. is committed to CDM projects such as bio fuel and AR-CDM projects in developing countries where the projects will contribute to sustainable development. Furthermore, we are ready to invest in the development of alternative energy sources for the protecting the future environment.



# Trading

Daewoo Logistics is gaining foothold in the grain, steel, and coal business, preparing to be a professional worldwide commodity trader. Establishing local subsidiaries throughout all five continents, Daewoo Logistics is paying its utmost attention to step up as the global commodity trader based on its logistics, shipping and resources development business foundation. Moreover, Daewoo Logistics is seeking to commence strategic commodity enterprise businesses such as the energy industry in order to serve its social responsibilities which will eventually take part in contributing to the national industry development.

